



# How Climate Tech Finance is Helping One Electrical Company Scale its Business



After working 14 years as a certified electrician, Windell Pascascio Jr. decided to take a leap a faith to start his own company, Imperial Electric Service (IES). He wants to position IES as the electrical company leading the way developing green energy through Electric Vehicle Charging Stations (ECVS) and Solar Panel installations all over California. With some help from Climate Tech Finance, Nor-Cal FDC, and Community Vision Capital and Consulting, Windell is now one step closer to achieving that dream.

## OVERVIEW



IES currently offers services in the Central Valley for remodels, solar energy, design build tenant improvements, retrofits, site work such as underground power utility infrastructure, site lighting, distribution, excavation, and installations of EVCS.



Since its inception in 2016, IES has grown to 21 employees and generates over \$3 million in sales with projects in over 30 schools within the Fresno Unified School District and installations of over 100 EVCS across the State of California.



Windell's dream of growing IES to be a leading green energy electrical company would require additional employees, supplies, and capital.

**Company:**

Imperial Electric Service

**Website:**

[imperialelectricservice.com](http://imperialelectricservice.com)

**Industry:**

Electrical Services

**Employee Count:**

21

## APPROACH

1

IES looked to a bank loan as part of its financing strategy. Connects with Climate Tech Finance.

2

Climate Tech Finance partners with Nor-Cal FDC and IBank and deems IES a Climate Tech business based on their contribution to the reduction of carbon emissions.

3

Community Vision Capital and Consulting funds IES for \$450,000, enabled by a 80% loan guarantee by Nor-Cal FDC and IBank.

## RESULTS & IMPACT



**\$450,000**

loan from Community Vision Capital and Consulting



**80% guarantee**

of loan value by Nor-Cal FDC



**10+**

new jobs created