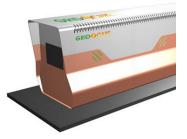
A Funded Partnership: Gridscape Solutions

How Climate Tech Finance is Helping One Company Deploy Microgrids Across California



<u>Company:</u> Gridscape Solutions

Website: grid-scape.com

Industry: Green Technology

Employee Count: 8

APPROACH



Gridscape Solutions looked to a bank loan as part of its financing strategy. Connects with Climate Tech Finance.

Founded in 2013, Gridscape Solutions set out to develop cost effective small to mid-size renewable energy microgrids as a way to keep electricity on during power shutoffs in California. Their "microgrid-in-a-box" solution has been proven in over 15 recent microgrid installations however, in order to continue growth, Gridscape needed working capital to purchase more equipment and services during construction and commissioning of these microgrids. With some help from Climate Tech Finance, Gridscape is on its way to being the leading developers of small to mid-size energy microgrids.

OVERVIEW



After studying the requirements of critical facilities of cities, Gridscape cautiously selected microgrid solution components and integrated them, successfully developing a "microgrid-in-a-box" with efficient and configurable software to meet the varied needs of the sites.



Gridscape deploys The Gridscape EnergyScope™ microgrid system with over 15 installations, pioneering the product centric approach of the microgrid.



More capital was needed to purchase additional equipment and services.



Climate Tech Finance partners with NorCal FDC and IBank to provide evaluation and impact of technology as part of the loan application. 3

River City Bank funds Gridscape for \$1 million, enabled by 90% loan guarantee by Climate Tech Finance, NorCal FDC, and IBank.

RESULTS & IMPACT





of \$1M loan value by Climate Tech Finance, NorCal FDC, and IBank





